ACQUISITIONS ARE GREAT ON PAPER. But then they actually have to work.





COMPANIES PURSUE ACQUISITIONS FOR A NUMBER OF REASONS...

2/10

Supply Chain Benefits • Diversifying Products / Services • Combining Resources • Increasting Value • Synergies

BUT 70% FAIL TO INTEGRATE, ASSIMILATE AND ALIGN.

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Companies often see acquisitions through *rose-colored glasses* because of the economic opportunities, resource acquisition, and growth potential they offer.

But, eventually, those glasses come off. Most find that...

- Acquired team leaves
- Friction points emerge
- Team structures get confused
- "Other" technologies require new skills to operate
- Client expectations vary
- Timetables slow



ACQUISITIONS **TAKE WORK THAT** YOUR COMPANY MAY NOT HAVE THE **SPACE FOR. THAT'S** WHERE ROGUE COMES IN.

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ROGUE HAS THE KNOW-HOW TO ANTICIPATE THE PAIN POINTS THAT COME ALONG WITH THE POSITIVES OF BUSINESS ACQUISITIONS, AND CAN HELP YOU NAVIGATE THROUGH THEM.





THE ROGUE APPROACH

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- Maintain status quo while transitioning to the parent brand
- Remain speedy, attentive, and agile to varied client needs
- Competently operate the acquired team's technologies
- Be a trusted SME when employee retention presents its challenges
- Work through "the grey"
- Provide an affordable multidisciplined, senior-level TEAM
- Manage multiple priorities and established cadences
- Execute on your behalf

You'll want a team that's been there and done that. And you'll *move further faster™* with a team equipped to keep things progressing even in times of change.

A bridge from acquired company to your parent brand

Expect a team that can operate new technologies, create and maintain operating procedures, engage with your new partners – and facilitate transition to your brand guidelines...

So your people can continue working on their already-full plates, and you can simply do more.

WHAT STEPS WILL YOU TAKE TO ENSURE A NEW ACQUISITION DOESN'T BECOME A DRAG ON YOUR TEAM AND BRAND?

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